

DISC ASSESSMENT

Descriptor	Rank	Descriptor	Rank	Descriptor	Rank	Descriptor	Rank
Decisive		Optimistic		Reserved		Deliberate	
Goal Drive		Self-Promoting		Serene		Perfectionist	
Daring		Impulsive		Predictable		Systematic	
Takes Charge		Emotional		Comfortable		Courteous	
Demanding		Influential		Peaceful		Restrained	
Forceful		Persuasive		Complacent		Diplomatic	
Risk Taker		Sociable		Content		Practical	
Adventuresome		Spontaneous		Relaxed		Organized	
Direct		Upbeat		Even Keel		Serious	
Argumentative		Fun-Loving		Patient		Logical	
Control		Enjoys Change		Harmonious		Orderly	
Variety		Non-structured		Routine		Structured	
Self-Reliant		Enthusiastic		Team Person		Analytical	
Column Total		Column Total		Column Total		Column Total	

Each row below has four corresponding adjectives. In each row, rank each adjective on a scale of 1-4. One represents the word that least describes you and four represents the word that most describes you.

Column 1 represents	
Column 2 represents	
Column 2 represents	
Column 3 represents	
Column 4 represents	



OUTGOING

High D

Low D

Demanding
Driving
Forceful
Daring
Determined
Competitive
Responsible
Inquisitive
Conservative
Mild
Agreeable

Unobtrusive

High

Inspiring
Enthusiastic
Sociable
Poised
Charming
Convincing
Reflective
Matter-of-fact
Withdrawn

Gregarious

Persuasive

Aloof

I like to ______
I like new _____
I like ____
I like to move _____
I like a _____

I like to _______
I like new ______
I like _____
I like to move ______
I like a _____

S
1

WHAT?

WHY?

D I

C

WHO?

HOW?

EOPLI



High S High C **Patient** Cautious Perfectionistic Predictable Systemic **Passive** Careful Complacent Stable Analytical Orderly Consistent Neat Steady Balance Outgoing Independent Restless Rebellious Active Spontaneous Careless Low S LowC Defiant Impetuous

l like to
l like new
llike
l like to move
l like a

I like to
I like new
l like
I like to move
I like a

RESERVED