

4 Phases of a Chapter

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Perspective	Early Years	Glory Years	Slippery Slope	Lord of the Flies
Avg. Member Mindset	Ideal fraternity experience	Being a model chapter; setting the standard for campus & chapter	Work hard; play hard; we are not nearly as bad as...	Wolf of Wall Street; stay out of trouble
Type of Student Joining	Great Guys—68% Good Guys—30% Belforts—2%	Great Guys—50% Good Guys—45% Belforts—5%	Great Guys—40% Good Guys—50% Belforts—10%	Great Guys—10% Good Guys—65% Belforts—25%
A vs. B Team	A leading; A & B trusted each other	A in charge; B begins thinking A is shady; self-governance got more difficult	A and B in a silent war; self-governance was very difficult	B mostly in charge (formally and informally); A marginalized; self governance nearly impossible
Membership Selection Criteria	Is he a man of character?	Is he a man of character and cool?	Is he cool and driven?	Is he fun to party with? Will women like him? Is he manly enough?
Chapter's Confidence Level	Humble	Confident	Over confident	Arrogant; untouchable
Chapter's Motivational Level	Hungry	Focused	Settling for average in non-social areas	Entitled; drop if no social
Transparency	Nothing to hide	Willing to talk about problems	We can't talk about that with them in the room	Don't get caught; the cover-up bonded them together
Leadership Make-Up	Strong group of visionary leaders	Top upperclassman held key positions	Many of the top upperclassman pursued on-campus leadership positions or didn't run for key chapter positions	Young brothers were thrown into a very difficult situation
Leadership Development Programs	Eager to learn and help other chapters	A chance to develop leaders & support other chapters; started to see programs as requirements	Saw them as requirements; lower involvement; felt like prisoners	Waste of time/money; only for dorky, struggling chapters
New Member Program	Proud didn't haze; program needed more structure	Proud didn't haze; very structured program	Need to make them earn it more; 1-off hazing incidents; program became less consistent	Written program for outsiders; private program for brothers & new members
Relationship w/National Org, House Corp, and Advisors	Seen as mentors & friends	Seen as helpful; but let us do it on our own	Big brother; engaged when they needed something	Us vs. them; both sides resented each other